

Fertoz

19 February 2018

ASX RELEASE / MEDIA RELEASE

Fertoz Signs Distributor and Marketing Agreement with Ag Unlimited

HIGHLIGHTS

- Fertoz has been selected to supply its organic rock phosphate to AG Unlimited, a premier agricultural retail supplier in Northern California and the organic arm of the Lyman / Tremont Group of companies, based on Fertoz's superior quality of product and competitive price
- This latest Distributor and Marketing Agreement continues to support and grow the Fertoz brand and will help to underpin progress toward the Company's CY18 North American sales target of 10,000 tonnes
- The Lyman/Tremont Group has grown its business roots in California since the 1950s with a strong focus on adding value for grower success in conventional and organic agriculture
- Distributor and Marketing Agreement comprises an initial two-year period, defines territories, volumes and prices, and includes steps to expand products, volumes and brand awareness
- Investor conference call Tuesday 20 February at 11am AEDT – dial-in details below

Organic phosphate development company Fertoz Ltd ("**Fertoz**" or the "**Company**", ASX: FTZ) is pleased to advise it has signed a Distributor and Marketing Agreement with Ag Unlimited, the organic branch of the Lyman/Tremont Group of companies.

The Lyman/Tremont Group is a leading California-based agribusiness holding company, consisting of a wide range of Ag product and services companies. The Group specializes in providing value-added services to a diverse range of conventional and organic growers, with crop specialties ranging from grains and legumes to row crops, vegetables, orchards and premium wine grape vineyards.

On the new Distribution and Marketing Agreement, John Hildebrand, Products Manager for Ag Unlimited, said:

"While we have previously carried a rock phosphate product, we elected to switch to Fertoz due to their superior quality of product and competitive price. To date, we have sold several Fertoz products, and our customers have noted the consistent high quality and performance. We look forward to working with Fertoz to grow both the volume of product distributed and their brand across the California market."

Devin Gordon, Co-Founder and Manager of Ag Unlimited added,

"Ag Unlimited and our wider group of companies focus on organic agriculture, products, services and consulting, and pride ourselves on delivering the highest quality of products to our client base. As such,

ASX : FTZ



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Board of Directors

Executive Chairman
Non-Executive Director
Non-Executive Director
Company Secretary

P. Avery
J. Chisholm
A. Byass
J. Stedwell

Key Projects

Wapiti
Fernie

Ownership: 100%
Ownership: 100%

Fertoz Ltd

A.C.N. 145 951 622

we are happy to have discovered Fertoz's high quality organic rock phosphate, which is in line with the superior products we aim to provide to our client base."

The Distributor and Marketing Agreement comprises an initial two year period, readily available for renewal. The Agreement defines territories, volumes and prices and includes steps to expand products, volumes and brand awareness.



The agreement will see Ag Unlimited distribute and market Fertoz's phosphate products in a range of dry and liquid organic fertilizer applications.

Fertoz Executive Chairman, Pat Avery, said:

"I have been a follower of the Lyman/Tremont Group for many years, and have watched as they have thrived in the competitive Californian agriculture market by always leading and innovating. Highly diligent in always testing and setting high standards, we are delighted they have picked Fertoz organic rock phosphate to add to their product stable. We will work together to expand sales volumes to service more organic customers.

"This latest agreement is a prime example of a clean execution of our company's strategy to work and partner with top distributors and dealers in North America. Ag Unlimited is a great company with a fantastic reputation and we're glad to be part of their team."

Investor conference call

As announced to the market on 7 February 2018, Fertoz is pleased to brief investors on its recent progress, including sales, marketing and distribution success, on an Investor Conference Call with Executive Chairman Pat Avery on Tuesday 20 February.

Conference call details:

Time: Tuesday 20 February, 11am AEDT

Attendee access code: 225 082 771

Dial-in numbers:

Australia: +61 2 8355 1054

Canada: +1 647 497 9368

US: +1 213 929 4221

For countries not listed, the Australian participant number can be used.

To ask a live question, participants can log into the conference call webinar at this link:

<https://attendee.gotowebinar.com/register/7747026276984131073>

For further information, please contact:

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Executive Chairman

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Forward Looking Statements

This release includes forward looking statements. Often, but not always, forward looking statements can generally be identified by the use of forward looking words such as “may”, “will”, “expect”, “intend”, “plan”, “estimate”, “anticipate”, “continue”, and “guidance”, or other similar words and may include, without limitation statements regarding plans, strategies and objectives of management, anticipated production or construction commencement dates and expected costs or production outputs. Forward looking statements in this release include, but are not limited to, the capital and operating cost estimates and economic analyses from the Scoping Study.

Forward looking statements inherently involve known and unknown risks, uncertainties and other factors that may cause the Company’s actual results, performance and achievements to differ materially from any future results, performance or achievements. Relevant factors may include, but are not limited to, changes in commodity prices, foreign exchange fluctuations and general economic conditions, increased costs and demand for production inputs, exploration and project development risks, political and social risks, environmental risks, changes to government legislation, extreme weather conditions, retention of personnel, industrial relations issues and litigation.

Forward looking statements are based on the company and its management’s good faith assumptions relating to the financial, market, regulatory and other relevant environments that will exist and that could impact the Company’s business and operations in the future. The Company does not give any assurance that the assumptions on which forward looking statements are based will prove to be correct, or that the Company’s business or operations will not be impacted in any material manner by these or other factors not foreseen or foreseeable by the Company or management or that are beyond the Company’s control. Accordingly, readers are cautioned not to place undue reliance on forward looking statements.

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